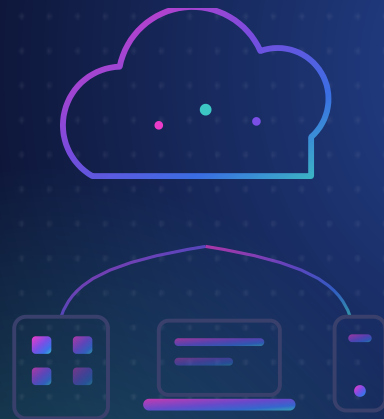


COMMSPLUS DISTRIBUTION

A 30-year business, freed from its server room.

Ageing in-office servers were one bad day away from stopping the business. The fix cost less than replacing them.



30+ yrs

of business, protected

Anywhere

secure work on any device

Automated

cloud disaster recovery

Lower cost

than all-new on-site servers

THE CLIENT

CommsPlus Distribution: telecommunications hardware distributor for over 30 years, supplying brands like Panasonic, Gigaset and Yealink across Australia.

THE JOB

Replace ageing in-office infrastructure with a modern environment: secure work from anywhere, real disaster recovery.

THE RESULT

A hybrid cloud setup that **beat the cost of replacing everything on-site**, with staff working from any device, anywhere.

THE CHALLENGE

Like a lot of established businesses, CommsPlus relied completely on their IT to function, and all of it lived on servers in their building. If anything happened to that building, or those servers, the business stopped.

The equipment was also at the end of its useful life. That meant growing security risk, and almost no safe options for remote access at a time when staff expected flexibility in where and how they worked.

CommsPlus didn't want a patch job. With leadership backing the change, they wanted IT that supported modern ways of working and real collaboration across sites, without giving up security, and without blowing the budget. Their requirements were clear: work from any device anywhere, best-practice security, proper disaster recovery, collaboration across multiple sites, and a setup that stayed cost-effective.

WHAT WE DID

After sitting down with the CommsPlus team face to face (several times; this is a decision you get right before you build), we designed a hybrid cloud environment. In plain terms: move what belongs in the cloud to the cloud, and keep on-site only what genuinely needs to be on-site.

- **Email, files and collaboration** moved to Microsoft 365 (Exchange Online and SharePoint), so the tools staff use every day stopped depending on the office being up
- **Disaster recovery** moved to the cloud, automated and ready to take over when needed
- **New on-site Windows infrastructure** handled the things the cloud couldn't, with proper security and access controls, integrated cleanly with the cloud side
- **Every computer replaced** with modern HP hardware running a current, secured Windows build and managed endpoint security

THE RESULTS

- ✓ Key systems accessible **securely from any device, anywhere**
- ✓ Teams collaborate on documents in real time across sites
- ✓ Modern working options lifted staff satisfaction and retention
- ✓ Hybrid proved **more cost-effective** than all-new on-site servers
- ✓ No dependence on the office server room to run the business
- ✓ **Disaster recovery is automated**, in the cloud, ready to take over
- ✓ A wider pool of talent when hiring
- ✓ Security improved across every computer in the business

Staff can now work anywhere, on any device, any time.

CommsPlus Distribution

THE TAKEAWAY

The risk wasn't dramatic. It was quiet: one building, one server room, one bad day away from a stopped business. The fix didn't need everything thrown into the cloud either. It needed the right things moved, the right things kept, and the numbers checked honestly. Still running your business out of one server room? Book a free assessment.